

Half Yearly Financial Report

for the six months ended
31 December 2016



BM

BROOKS MACDONALD

Contents

Business Performance

Highlights of the period	01
Chairman's statement	02-05

Condensed consolidated financial statements

Condensed Consolidated Statement of Comprehensive Income	06
Condensed Consolidated Statement of Financial Position	07
Condensed Consolidated Statement of Changes in Equity	08-09

Condensed Consolidated Statement of

Cash Flows	10
Notes to the condensed consolidated financial statements	11-27
Statement of directors' responsibilities	28
Independent review report to Brooks Macdonald Group plc	29-30

Other information

Directors and advisers	31
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Highlights of the period

Business highlights

- Continued organic growth across all parts of the Group.
- Significant growth in discretionary funds under management, which now exceed £9bn.
- Growth in discretionary assets achieved in all three investment businesses, Investment Management, International and Funds.
- We launched two new multi asset funds for specific third party mandates and the Defensive Capital Fund is now in excess of £300m.
- Financial Planning experienced strong performance in the first half of the year with the recruitment of new professional staff.
- Our first international strategic alliance was launched with a firm of Dubai based financial advisors.
- We continued to invest in technology to provide an improved portal for client access and standardise systems across the Group.
- We retained our Defaqto 5-star ratings in February 2017 across all categories of discretionary fund management evaluation.

Financial highlights

+24%

Underlying[†] pre-tax profit

Half year 2016: £8.87 million

Half year 2015: £7.13 million

+49%

Pre-tax profit

Half year 2016: £8.16 million

Half year 2015: £5.48 million

+22%

Underlying[†] basic earnings per share

Half year 2016: 51.83p

Half year 2015: 42.59p

+50%

Basic earnings per share

Half year 2016: 48.61p

Half year 2015: 32.44p

+25%

Interim dividend per share

Half year 2016: 15.0p

Half year 2015: 12.0p

+19%

Discretionary funds under management

31 December 2016: £9.33 billion

31 December 2015: £7.82 billion

† Excludes finance costs of deferred consideration, changes in fair value of deferred consideration and amortisation of intangible assets. A reconciliation between underlying profit before tax and statutory profit before tax is shown in the Chairman's Statement on page 2.

Chairman's statement



“ We have grown the business organically over the last year and with the continued changes to the regulatory landscape we are pleased with the progress we have made. ”

Christopher Knight Chairman

Introduction

In the first six months of our financial year to the end of December 2016, the Group has continued to make good progress. Growth in discretionary funds under management drove increases in profit and earnings per share. This was against a difficult political and economic background with client sentiment being volatile, albeit investment markets remained supportive over the period.

We have continued to achieve strong risk adjusted returns for our clients and have progressed several significant projects across the Group which will help drive future growth.

Results

Revenues have risen to £45.34m (2015: £38.70m) and underlying pre-tax profit has increased by 24% to £8.87m (2015: £7.13m), with underlying earnings per share up 22% to 51.83p (2015: 42.59p).

Statutory profit before tax was £8.16m compared to £5.48m in the same period last year.

Reconciliation of underlying profit before tax to profit before tax

	2016 £m	2015 £m
Underlying profit before tax	8.87	7.13
Amortisation of client relationships and software	(1.87)	(1.36)
Finance cost of deferred consideration	(0.16)	(0.29)
Changes in fair value of deferred consideration	1.32	-
Profit before tax	8.16	5.48

Cash resources at the period end amounted to £20.54m (2015: £15.43m). The Group had no borrowings as at 31 December 2016 (2015: £nil).

Chairman's statement

continued

Dividend

The Board has declared an interim dividend of 15p (2015: 12p). This represents an increase of 25% compared to the previous year, reaffirming the Board's confidence in the future and our strong balance sheet. The interim dividend will be paid on 21 April 2017 to shareholders on the register as at 24 March 2017.

Funds under management ('FUM')

Funds under management grew by over £1bn in the six months and all three investment businesses, Investment Management and Funds in the UK and Brooks Macdonald International

('BMI'), based in the Channel Islands, achieved double digit growth. This growth consisted of £332m of organic growth and £697m of investment growth.

As previously announced, the Group's discretionary funds under management rose to £9.33bn as at 31 December 2016 (as at 30 June 2016: £8.30bn), representing a rise of 12.4%. This compares to the WMA Balanced index, which rose 7.8% over the same six month period. Over the calendar year our FUM have grown £1.51bn, representing 19.3% growth.

Analysis of discretionary fund flows over the period

	Six months to 31 December 2016 £m	Six months to 31 December 2015 £m	Year to 30 June 2016 £m
Opening discretionary FUM	8,301	7,413	7,413
Net new discretionary business	332	394	863
Investment growth	697	15	25
Total FUM growth	1,029	409	888
Closing FUM	9,330	7,822	8,301
Organic growth (net of markets)	4.0%	5.3%	11.6%
Total growth	12.4%	5.5%	12.0%

Chairman's statement

continued

Business review

Our vision is focused on being the investment manager of choice for professional intermediaries and private clients on and offshore. Our core investment management business continues to grow its professional connections and now works with over 1,000 introducing firms who refer business to both the UK and international parts of the Group. Over many years we have built up strong relationships with a large number of quality professional intermediaries and this remains our key focus. Over the period we have continued to gain traction in this space and have completed a further two strategic alliances, including our first internationally, with Abacus, based in the UAE.

Within Investment Management we've seen continued traction across all our client service lines. In particular we have renewed our focus on our Bespoke Portfolio Service (BPS) for higher net worth clients, and continue to benefit from changes in the pension landscape, as well as the growth of ISAs.

Funds had a strong period largely due to growth in our Multi Asset Funds and also in our Defensive Capital Fund which now exceeds £300m. The Levitas risk rated funds continue to grow in scale but at a slower rate than originally forecast at the time of the acquisition which has resulted in a reduction of £1.3m in the estimated fair value of the deferred consideration payable to the previous owners of the business, as detailed in note 16 to the accounts.

As previously announced, we will be moving our Funds and Investment Management businesses closer together during 2017. Both businesses already work closely with regards to investment management and the intent is that this should extend to distribution, also encapsulating our international business.

BMI has achieved improved operating profits following the fall in revenue which resulted from the change in focus from advisory to discretionary clients in 2016. This move was aimed to generate

more stable long term revenues and is in line with the strategic focus of the Group, as is the increased focus on distribution to advisers in jurisdictions whose regulators are following a path similar to that of the FCA.

The need for advice for high net worth individuals continues to grow and our Financial Planning business has had a good period as well as being a significant introducer of investment management work across the Group.

Braemar Estates, the Group's property management business, saw an increase in the value of property assets under administration over the period to £1.21bn (June 2016: £1.10bn) and this has also been reflected in an improvement in its earnings.

The Group remains focused on its organic growth strategy and is committed to investing in its infrastructure to support the ongoing development, increasing regulatory demands and expansion of the Group. We continue to make substantial progress on the delivery of our information technology upgrade, which is due to complete in July of this year. We hope shortly after this to be able to merge our two back office departments into one entity which will enhance reporting for our clients.

The sector we operate in is currently experiencing a period of consolidation driven by a number of factors and we continue to consider potential acquisitions to enhance the core offerings of the Group and to complement our organic growth. We have also reviewed the opportunities offered by adding further UK regional offices to our existing geographic footprint and will be expanding our coverage through the opening of an office in Cardiff later in the year.

Chairman's statement

continued

Principal risks and uncertainties

The Group's activities expose it to a variety of financial and non-financial risks. Our principal risks, which are described in the Strategic Report and note 32 of the 2016 Annual Report and Accounts, include: loss of clients or reputational damage as a result of poor performance or service; regulatory breaches; loss of key staff; potential service issues with IT infrastructure; operational risk due to inadequate processes and controls; and financial risks such as liquidity risk, market risk and credit risk.

Board succession

Chris Macdonald, one of the founders of Brooks Macdonald and the principal architect of the Group's success, will retire as Chief Executive on 10th April. Chris has led the business with vigour, with determination and with vision for twenty five years and all our stakeholders have reason to thank him. Although he will no longer be an executive director he will remain on the Board and will be appointed Deputy Chairman, in which role I know that he will continue to provide help and encouragement to the business.

As already announced, Caroline Connellan will join Brooks Macdonald in April and succeed Chris Macdonald as Chief Executive. Caroline brings considerable experience to the business: for the last five years, she has held senior management positions at HSBC Bank, most recently as Head of UK Premier and Wealth. Earlier in her career she worked for Standard Life as Group Strategy Director and for McKinsey. We are delighted that Caroline has agreed to join Brooks Macdonald and are confident that under her leadership the Group will continue to grow and prosper.

Outlook and summary

The Group remains focused on delivering strong performance at all levels of the business following good progress in the first half with discretionary funds and earnings growth.

Market sentiment remains volatile but we have an excellent team and a well established growth strategy. We therefore look forward with confidence and are currently on track to deliver in line with our expectations for the full year.

Christopher Knight
Chairman

14 March 2017

Condensed Consolidated Statement of Comprehensive Income

for the six months ended 31 December 2016

	Note	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Revenue		45,336	38,698	81,399
Administrative costs	4	(38,282)	(32,287)	(67,794)
Realised gains and losses on investments	5	4	20	20
Other gains and losses	6	1,234	(572)	2,857
Operating profit		8,292	5,859	16,482
Finance income	7	43	22	58
Finance costs	7	(159)	(292)	(577)
Share of results of joint venture	14	(15)	(107)	(107)
Profit before tax		8,161	5,482	15,856
Taxation	8	(1,590)	(1,109)	(3,117)
Profit for the period attributable to equity holders of the Company		6,571	4,373	12,739
Other comprehensive income:				
Items that may be reclassified subsequently to profit or loss				
Revaluation of available for sale financial assets		-	-	(6)
Total comprehensive income for the period		6,571	4,373	12,733
Earnings per share				
Basic	9	48.61p	32.44p	94.41p
Diluted	9	48.42p	32.28p	94.07p

The accompanying notes on pages 11 to 27 form an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statement of Financial Position

as at 31 December 2016

	Note	31 Dec 2016 (unaudited) £'000	31 Dec 2015 (unaudited) £'000	30 Jun 2016 (audited) £'000
Assets				
Non-current assets				
Intangible assets	11	64,923	65,495	65,849
Property, plant and equipment	12	3,233	3,558	3,309
Available for sale financial assets	13	655	1,358	1,715
Investment in joint venture	14	-	221	207
Trade and other receivables		-	-	150
Deferred tax assets		664	710	551
Total non-current assets		69,475	71,342	71,781
Current assets				
Trade and other receivables		23,092	21,866	23,958
Financial assets at fair value through profit or loss	15	1,109	5	1,000
Cash and cash equivalents		20,538	15,425	19,478
Total current assets		44,739	37,296	44,436
Total assets		114,214	108,638	116,217
Liabilities				
Non-current liabilities				
Deferred consideration	16	(2,468)	(7,890)	(5,290)
Deferred tax liabilities		(3,624)	(4,151)	(3,951)
Other non-current liabilities		(199)	(29)	(114)
Total non-current liabilities		(6,291)	(12,070)	(9,355)
Current liabilities				
Trade and other payables		(15,779)	(14,348)	(18,844)
Current tax liabilities		(2,554)	(1,487)	(2,142)
Deferred tax liabilities		(74)	(157)	(84)
Provisions	17	(2,689)	(5,109)	(2,784)
Total current liabilities		(21,096)	(21,101)	(23,854)
Net assets		86,827	75,467	83,008
Equity				
Share capital		137	137	137
Share premium account		36,090	35,623	35,997
Other reserves		5,905	5,049	5,517
Retained earnings		44,695	34,658	41,357
Total equity		86,827	75,467	83,008

The condensed consolidated financial statements were approved by the Board of Directors and authorised for issue on 14 March 2017, signed on their behalf by:

C A J Macdonald
Chief Executive

S J Jackson
Finance Director

Company registration number: 4402058

The accompanying notes on pages 11 to 27 form an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statement of Changes in Equity

for the six months ended 31 December 2016

	Share capital £'000	Share premium account £'000	Other reserves £'000	Retained earnings £'000	Total £'000
Balance at 1 July 2015	136	35,600	5,101	33,327	74,164
Comprehensive income					
Profit for the period	-	-	-	4,373	4,373
Total comprehensive income	-	-	-	4,373	4,373
Transactions with owners					
Issue of ordinary shares	1	23	-	-	24
Share-based payments	-	-	375	-	375
Share-based payments transfer	-	-	(575)	575	-
Purchase of own shares by employee benefit trust	-	-	-	(859)	(859)
Deferred tax on share options	-	-	148	-	148
Dividends paid (note 10)	-	-	-	(2,758)	(2,758)
Total transactions with owners	1	23	(52)	(3,042)	(3,070)
Balance at 31 December 2015	137	35,623	5,049	34,658	75,467
Comprehensive income					
Profit for the period	-	-	-	8,366	8,366
Other comprehensive income:					
Revaluation of available for sale financial asset	-	-	(6)	-	(6)
Total comprehensive income	-	-	(6)	8,366	8,360
Transactions with owners					
Issue of ordinary shares	-	374	-	-	374
Share-based payments	-	-	568	-	568
Share-based payments transfer	-	-	(231)	231	-
Purchase of own shares by employee benefit trust	-	-	-	(284)	(284)
Deferred tax on share options	-	-	137	-	137
Dividends paid (note 10)	-	-	-	(1,614)	(1,614)
Total transactions with owners	-	374	474	(1,667)	(819)
Balance at 30 June 2016	137	35,997	5,517	41,357	83,008

Condensed Consolidated Statement of Changes in Equity

for the six months ended 31 December 2016 | *continued*

	Share capital £'000	Share premium account £'000	Other reserves £'000	Retained earnings £'000	Total £'000
Balance at 30 June 2016	137	35,997	5,517	41,357	83,008
Comprehensive income					
Profit for the period	-	-	-	6,571	6,571
Total comprehensive income	-	-	-	6,571	6,571
Transactions with owners					
Issue of ordinary shares	-	93	-	-	93
Share-based payments	-	-	641	-	641
Share-based payments transfer	-	-	(409)	409	-
Purchase of own shares by employee benefit trust	-	-	-	(541)	(541)
Deferred tax on share options	-	-	156	-	156
Dividends paid (note 10)	-	-	-	(3,101)	(3,101)
Total transactions with owners	-	93	388	(3,233)	(2,752)
Balance at 31 December 2016	137	36,090	5,905	44,695	86,827

The accompanying notes on pages 11 to 27 form an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statement of Cash Flows

for the six months ended 31 December 2016

	Note	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Cash flow from operating activities				
Cash generated from operations	18	7,774	5,203	17,536
Taxation paid		(1,469)	(1,443)	(2,773)
Net cash generated from operating activities		6,305	3,760	14,763
Cash flows from investing activities				
Purchase of property, plant and equipment	12	(440)	(568)	(751)
Purchase of intangible assets	11	(943)	(1,598)	(3,265)
Purchase of available for sale financial assets	13	(5)	-	(500)
Deferred consideration paid	16	(1,580)	(1,772)	(3,901)
Interest received	7	43	22	58
Purchase of financial assets at fair value through profit or loss		-	-	(1,000)
Proceeds of sales of property, plant and equipment		13	-	3
Proceeds of sale of available for sale assets	13	1,219	-	-
Investment in joint venture	14	(1)	(100)	(86)
Net cash used in investing activities		(1,694)	(4,016)	(9,442)
Cash flows from financing activities				
Proceeds of issue of shares		91	24	398
Purchase of own shares by employee benefit trust		(541)	(859)	(1,143)
Dividends paid to shareholders	10	(3,101)	(2,758)	(4,372)
Net cash used in financing activities		(3,551)	(3,593)	(5,117)
Net increase / (decrease) cash and cash equivalents		1,060	(3,849)	204
Cash and cash equivalents at beginning of period		19,478	19,274	19,274
Cash and cash equivalents at end of period		20,538	15,425	19,478

The accompanying notes on pages 11 to 27 form an integral part of these condensed consolidated financial statements.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016

1. General information

Brooks Macdonald Group plc ('the Company') is the parent company of a group of companies ('the Group'), which offers a range of investment management services and related professional advice to private high net worth individuals, charities and trusts. The Group also provides financial planning as well as offshore fund management and administration services and acts as fund manager to regulated OEICs, providing specialist funds in the property and structured return sectors and managing property assets on behalf of these funds and other clients. The Group's primary activities are set out in its Annual Report and Accounts for the year ended 30 June 2016.

The Group has offices in London, Edinburgh, Guernsey, Hale, Hampshire, Jersey, Leamington Spa, Manchester, Taunton, Tunbridge Wells and York. The Company is a public limited company, incorporated and domiciled in the United Kingdom under the Companies Act 2006 and listed on AIM. The address of its registered office is 72 Welbeck Street, London, W1G 0AY.

The consolidated interim financial information was approved for issue on 14 March 2017. It has been independently reviewed but is not audited.

2. Accounting policies

a) Basis of preparation

The Group's condensed consolidated half yearly financial statements are prepared and presented in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union. They have been prepared on a going concern basis with reference to the accounting policies and methods of computation and presentation set out in the Group's consolidated financial statements for the year ended 30 June 2016, except as stated below. The half yearly financial statements should be read in conjunction with the Group's audited financial statements for the year ended 30 June 2016, which have been prepared in accordance with IFRS as adopted by the European Union.

The information in this announcement does not comprise statutory accounts within the meaning of section 434 of the Companies Act 2006. The Group's accounts for the year ended 30 June 2016 have been reported on by the Group's auditors and delivered to the Registrar of Companies. The report of the auditors was unqualified and did not draw attention to any matters by way of emphasis. It contained no statement under section 498(2) or (3) of the Companies Act 2006.

b) Changes in accounting policies

The Group's accounting policies that have been applied in preparing these financial statements are consistent with those disclosed in the Annual Report and Accounts for the year ended 30 June 2016, except as described below.

New accounting standards, amendments and interpretations adopted in the period

In the six months ended 31 December 2016, the Group did not adopt any new standards or amendments issued by the IASB or interpretations issued by the IFRS Interpretations Committee (IFRS IC) that have had a material impact on the condensed consolidated financial statements.

Other new standards, amendments and interpretations listed in the following table were newly adopted by the Group but have not had a material impact on the amounts reported in these financial statements. They may however impact the accounting for future transactions and arrangements.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

2. Accounting policies *continued*

b) Changes in accounting policies *continued*

Standard, Amendment or Interpretation	Effective date
Disclosure initiative (amendments to IAS 1)	1 January 2016
Accounting for acquisitions of interests in joint operations (amendments to IFRS 11)	1 January 2016
Investment entities: applying the consolidation exception (amendments to IFRS 10, IFRS 12 and IAS 28)	1 January 2016
Clarification of acceptable methods of depreciation and amortisation (amendments to IAS 16 and IAS 38)	1 January 2016
Annual improvements (2012-2014 cycle)	1 January 2016

New accounting standards, amendments and interpretations not yet adopted

A number of new standards, amendments and interpretations, which have not been applied in preparing these financial statements, have been issued and are effective for annual and interim periods beginning after 1 July 2016:

Standard, Amendment or Interpretation	Effective date
Recognition of deferred tax assets for unrealised losses (amendments to IAS 12)	1 January 2017 [†]
Disclosure initiative (amendments to IAS 7)	1 January 2017 [†]
Annual improvements to IFRS standards 2014-2016 cycle (IFRS 12)	1 January 2017 [†]
Annual improvements to IFRS standards 2014-2016 cycle (IFRS 1 and IAS 28)	1 January 2018 [†]
Revenue from Contracts with Customers (IFRS 15)	1 January 2018
Clarifications to IFRS 15 'Revenue from Contracts with Customers'	1 January 2018 [†]
Financial Instruments (IFRS 9)	1 January 2018
Foreign Currency Transactions and Advance Consideration (IFRIC 22)	1 January 2018 [†]
Classification and measurement of share-based payment transactions (amendments to IFRS 2)	1 January 2018 [†]
Leases (IFRS 16)	1 January 2019 [†]

[†] Not yet endorsed for use in the EU

The impact of these changes is currently being reviewed and there is no intention to early adopt. During the six months ended 31 December 2016, IFRS 9 and IFRS 15 were endorsed for use in the EU.

IFRS 9 'Financial Instruments' may affect the classification and measurement of financial assets. IFRS 15 'Revenue from Contracts with Customers' could change how and when revenue is recognised from contracts with customers. The extent of their impact has not yet been fully determined.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

2. Accounting policies *continued*

b) Changes in accounting policies *continued*

IFRS 16 'Leases' is expected to have a significant impact on the Group's future consolidated financial statements. This new standard will require the recognition a right-of-use asset and associated lease liability for the office premises that are leased by the Group. The asset would be depreciated over the lease term and the liability would accrue interest, resulting in a front-loaded expense profile. This accounting treatment contrasts with the current treatment for operating leases, where no asset or liability is recognised and the lease payments are charged to the Consolidated Statement of Comprehensive Income on a straight line basis over the term of the lease.

3. Segmental information

For management purposes the Group's activities are organised into four operating divisions: Investment Management, Financial Planning, Funds and Property Management and International. The Group's other activity, offering nominee and custody services to clients, is included within Investment Management. These divisions are the basis on which the Group reports its primary segmental information. In accordance with IFRS 8 'Operating Segments', disclosures are required to reflect the information which the Board uses internally for evaluating the performance of its operating segments and allocating resources to those segments. The information presented in this note follows the presentation for internal reporting to the Group Board of Directors.

Revenues and expenses are allocated to the business segment that originated the transaction. Revenues and expenses that are not directly originated by a particular business segment are reported as group or consolidation adjustments. Sales between segments are carried out at arm's length. Centrally incurred expenses are allocated to business segments on an appropriate pro-rata basis.

Six months ended 31 Dec 2016 (unaudited)	Investment Management £'000	Financial Planning £'000	Funds and Property Management £'000	International £'000	Group & consolidation adjustments £'000	Total £'000
Total segment revenues	32,932	2,365	3,782	6,526	-	45,605
Inter segment revenues	(143)	(98)	(28)	-	-	(269)
External revenues	32,789	2,267	3,754	6,526	-	45,336
Underlying profit before tax	10,899	180	7	628	(2,843)	8,871
Finance cost of deferred consideration	-	-	-	-	(159)	(159)
Changes in fair value of deferred consideration	-	-	-	-	1,318	1,318
Amortisation of intangible assets	(1,148)	(3)	(24)	(289)	(405)	(1,869)
Profit / (loss) before tax	9,751	177	(17)	339	(2,089)	8,161
Taxation						(1,590)
Profit for the period						6,571

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

3. Segmental information *continued*

a) Geographic analysis

The Group's operations are located in the United Kingdom and the Channel Islands. The following table presents external revenue analysed by the geographical location of the Group entity providing the service.

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
United Kingdom	38,810	32,951	69,794
Channel Islands	6,526	5,747	11,605
Total revenue	45,336	38,698	81,399

b) Major clients

The Group is not reliant on any one client or group of connected clients for the generation of revenues.

4. Administrative costs

The following items are included within administrative expenses in the Condensed Consolidated Statement of Comprehensive Income.

Financial Services Compensation Scheme levies

A charge of £nil was incurred in respect of Financial Services Compensation Scheme ('FSCS') levies in the six months ended 31 December 2016 (six months ended 31 December 2015: £nil; year ended 30 June 2016: £475,000).

5. Realised gains and losses on investments

During the six months ended 31 December 2016, the Group realised a net gain of £4,000 (six months ended 31 December 2015: £20,000; year ended 30 June 2016: £20,000) on disposal of investments. This comprised of a gain of £13,000 on the investment in the Braemar Group PCC Limited Student Accommodation Cell and a loss of £9,000 on the investment in GLI Finance Limited redeemable preference shares. The £20,000 gain in the six months ended 31 December 2015 and the year ended 30 June 2016 related to the final disposal of the Group's investment in Sancus Holdings Limited, through the voluntary winding up of the company.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

6. Other gains and losses

Other gains and losses represent the net changes in the fair value of the Group's financial instruments recognised in the Consolidated Statement of Comprehensive Income.

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Impairment of available for sale financial assets (note 13)	-	(174)	(311)
Impairment of investment in joint venture (note 14)	(193)	(400)	(400)
Unrealised gain / (loss) from changes in fair value of financial assets at fair value through profit or loss (note 15)	109	2	(3)
Gain from changes in fair value of deferred consideration (note 16)	1,318	-	3,571
Other gains and losses	1,234	(572)	2,857

7. Finance income and finance costs

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Finance income			
Dividends on preference shares	23	-	-
Bank interest on deposits	20	22	58
Total finance income	43	22	58
Finance costs			
Finance cost of deferred consideration	159	292	577
Total finance costs	159	292	577

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

8. Taxation

The current tax expense for the six months ended 31 December 2016 was calculated based on the estimated average annual effective tax rate.

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
UK Corporation Tax	1,924	1,437	3,262
Under provision in prior years	75	196	448
Total current taxation	1,999	1,633	3,710
Deferred tax credits	(282)	(190)	(259)
Effect of change in tax rate on deferred tax	(127)	(334)	(334)
Total income tax expense	1,590	1,109	3,117

The Finance (No.2) Act 2015, which was substantively enacted in October 2015, will reduce the main rate of UK Corporation Tax to 19% with effect from 1 April 2017. As a result the effective rate of Corporation Tax applied to the taxable profit for the period ended 31 December 2016 is 19.75% (six months ended 31 December 2015: 20.00%; year ended 30 June 2016: 20.00%).

The Finance Act 2016, which was substantively enacted in September 2016, will further reduce the rate to 17% with effect from 1 April 2020, replacing the rate of 18% set by the Finance (No.2) Act 2015. Deferred tax assets and liabilities are calculated at the rate that is expected to be in force when the temporary differences unwind, but limited to the extent that such rates have been substantively enacted. The tax rate used to measure the deferred tax assets and liabilities of the Group is therefore 18.70% (six months ended 31 December 2015: 18.90%; year ended 30 June 2016: 18.00%) and will be reviewed in future years subject to new legislation.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

9. Earnings per share

The directors believe that underlying earnings per share provide a truer reflection of the Group's performance. Underlying earnings per share are calculated based on 'underlying earnings', which is defined as post-tax profit attributable to equity holders of the Company ('earnings') before the finance costs of deferred consideration, changes in the fair value of deferred consideration and amortisation of intangible non-current assets. The tax effect of these adjustments is also considered and the tax charge is adjusted accordingly.

Earnings for the period used to calculate earnings per share as reported in these condensed consolidated financial statements were as follows:

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Earnings attributable to ordinary shareholders	6,571	4,373	12,739
Finance cost of deferred consideration (note 16)	159	292	577
Changes in fair value of deferred consideration (note 16)	(1,318)	-	(3,571)
Amortisation of intangible assets (note 11)	1,869	1,361	2,674
Tax impact of adjustments	(274)	(284)	(556)
Underlying earnings	7,007	5,742	11,863

Basic earnings per share is calculated by dividing earnings by the weighted average number of shares in issue throughout the period. Diluted earnings per share represents the basic earnings per share adjusted for the effect of dilutive potential shares issuable on exercise of employee share options under the Group's share-based payment schemes, weighted for the relevant period.

The weighted average number of shares in issue during the period was as follows:

	Six months ended 31 Dec 2016 (unaudited) Number of shares	Six months ended 31 Dec 2015 (unaudited) Number of shares	Year ended 30 Jun 2016 (audited) Number of shares
Weighted average number of shares in issue	13,518,502	13,481,029	13,493,316
Effect of dilutive potential shares issuable on exercise of employee share options	53,095	67,712	48,220
Diluted weighted average number of shares in issue	13,571,597	13,548,741	13,541,536

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

9. Earnings per share *continued*

	Six months ended 31 Dec 2016 (unaudited) p	Six months ended 31 Dec 2015 (unaudited) p	Year ended 30 Jun 2016 (audited) p
Based on reported earnings:			
Basic earnings per share	48.61	32.44	94.41
Diluted earnings per share	48.42	32.28	94.07
Based on underlying earnings:			
Basic earnings per share	51.83	42.59	87.92
Diluted earnings per share	51.63	42.38	87.60

10. Dividends

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Final dividend paid on ordinary shares	3,101	2,758	2,758
Interim dividend paid on ordinary shares	-	-	1,614
Total dividends	3,101	2,758	4,372

An interim dividend of 15.0p (six months ended 31 December 2015: 12.0p) per share was declared by the Board of Directors on 14 March 2017. It will be paid on 21 April 2017 to shareholders who are on the register at the close of business on 24 March 2017. In accordance with IAS 10, this dividend has not been included as a liability in the financial statements at 31 December 2016.

A final dividend for the year ended 30 June 2016 of 23.0p (year ended 30 June 2015: 20.5p) per share was paid on 28 October 2016.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

11. Intangible assets

	Goodwill £'000	Computer software £'000	Acquired client relationship contracts £'000	Contracts acquired with fund managers £'000	Total £'000
Cost					
At 1 July 2015	36,006	1,816	32,747	3,522	74,091
Additions	-	1,598	-	-	1,598
At 31 December 2015	36,006	3,414	32,747	3,522	75,689
Additions	-	1,667	-	-	1,667
At 30 June 2016	36,006	5,081	32,747	3,522	77,356
Additions	-	943	-	-	943
At 31 December 2016	36,006	6,024	32,747	3,522	78,299
Accumulated amortisation					
At 1 July 2015	-	398	5,938	2,497	8,833
Amortisation charge	-	60	1,089	212	1,361
At 31 December 2015	-	458	7,027	2,709	10,194
Amortisation charge	-	72	1,088	153	1,313
At 30 June 2016	-	530	8,115	2,862	11,507
Amortisation charge	-	603	1,099	167	1,869
At 31 December 2016	-	1,133	9,214	3,029	13,376
Net book value					
At 1 July 2015	36,006	1,418	26,809	1,025	65,258
At 31 December 2015	36,006	2,956	25,720	813	65,495
At 30 June 2016	36,006	4,551	24,632	660	65,849
At 31 December 2016	36,006	4,891	23,533	493	64,923

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

11. Intangible assets *continued*

a) Goodwill

Goodwill acquired in a business combination is allocated at acquisition to the cash generating units ('CGUs') that are expected to benefit from that business combination. The carrying amount of goodwill in respect of these CGUs within the operating segments of the Group comprises:

	31 Dec 2016 (unaudited) £'000	31 Dec 2015 (unaudited) £'000	30 Jun 2016 (audited) £'000
Funds and Property Management			
Braemar Group Limited ('Braemar')	3,550	3,550	3,550
Levitas Investment Management Services Limited ('Levitas')	11,213	11,213	11,213
	14,763	14,763	14,763
International			
Brooks Macdonald Asset Management (International) Limited, Brooks Macdonald Retirement Services (International) Limited and DPZ Capital Limited (collectively 'Brooks Macdonald International')	21,243	21,243	21,243
Total goodwill	36,006	36,006	36,006

Due to the slower than anticipated growth in FUM of the Levitas funds and the resulting reduction in the estimated fair value of deferred consideration payable, the calculation of the recoverable amount of the Levitas CGU was reviewed as at 31 December 2016. Based on the latest forecasts, it was concluded that the estimated value-in-use of the business is still greater than the carrying amount and therefore it is not considered that the associated goodwill is impaired. At the reporting date, there were no indicators that the carrying amount of goodwill in relation to the other CGUs should be impaired.

b) Computer software

Computer software includes capitalised software development costs, where work has been undertaken to improve the Group's IT software systems that will have a lasting economic benefit. Computer software is amortised over an estimated useful life of four years on a straight line basis.

c) Acquired client relationship contracts

This asset represents the fair value of future benefits accruing to the Group from client relationship contracts acquired either as part of a business combination or when separate payments are made to third parties in exchange for a book of clients. The amortisation of client relationship contracts is charged to the Condensed Consolidated Statement of Comprehensive Income on a straight line basis over their estimated useful lives (15 to 20 years).

d) Contracts acquired with fund managers

This asset represents the fair value of future benefits accruing to the Group from contracts acquired with individual fund managers when they are recruited by the Group. Payments made to acquire such contracts are initially recognised at cost and amortised on a straight line basis over an estimated useful life of five years.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

12. Property, plant and equipment

During the six months ended 31 December 2016, the Group acquired assets at a cost of £440,000 (six months ended 31 December 2015: £568,000; year ended 30 June 2016: £751,000). The net book value of fixed assets disposed of in the period was £9,000 (six months ended 31 December 2015: £11,000; year ended 30 June 2016: £27,000), resulting in a gain on disposal of £4,000 (six months ended 31 December 2015: £nil; year ended 30 June 2016: £9,000 loss).

13. Available for sale financial assets

At 1 July 2016, the Group held investments of 1,426,793.64 class B ordinary shares, representing an interest of 10.88% in Braemar Group PCC Limited Student Accommodation Cell ('Student Accommodation fund') and 750,000 zero dividend preference shares in GLI Finance Limited ('GLIF'), an AIM-listed company incorporated in Guernsey. The Group also holds an investment of 500,000 redeemable preference shares in an unlisted company incorporated in the UK.

During the six months ended 31 December 2016, the Group disposed of its holding in the Student Accommodation fund at a market value of £484,000, realising a gain of £13,000, and its holding in GLIF at a market value of £735,000, realising a loss of £9,000. The net gain of £4,000 has been recognised in the Consolidated Statement of Comprehensive Income for the six months ended 31 December 2016 within realised gains and losses on investments (note 5).

During the six months ended 31 December 2016, the Group acquired an offshore bond at a cost of £5,000 and converted an existing loan of £150,000, issued by Brooks Macdonald Asset Management (International) Limited to a third party, into redeemable preference share capital. The loan was previously included within trade and other receivables as a non-current asset and has been reclassified as an available for sale financial asset. The preference shares carry an entitlement to a fixed preferential dividend at a rate of eight per cent per annum.

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
At beginning of period	1,715	1,532	1,532
Additions	5	-	500
Reclassification of loan (non-cash transfer)	150	-	-
Net gain / (loss) from changes in fair value	4	-	(6)
Disposals	(1,219)	-	-
Impairment loss	-	(174)	(311)
At end of period	655	1,358	1,715

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

14. Investment in joint venture

Brooks Macdonald Funds Limited, a subsidiary of Brooks Macdonald Group plc, holds a 60% interest in North Row Capital LLP. The Group has joint control over the partnership, with the remaining interest owned by two individual partners who developed the investment approach behind the IFSL North Row Liquid Property Fund, which was launched in February 2014. The fund offers investors liquid exposure to global real estate markets by investing predominantly in property derivatives, as well as property equity and debt, to gain exposure to the direct property markets.

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
At beginning of period	207	628	628
Working capital advanced in the period	1	100	86
Share of loss of joint venture	(15)	(107)	(107)
Impairment loss	(193)	(400)	(400)
At end of period	-	221	207

At 31 December 2016 the carrying amount of the Group's investment in North Row Capital LLP has been further reduced to an estimated recoverable amount of £nil by recognising an impairment loss of £193,000 against the investment in joint venture (six months ended 31 December 2015: £400,000; year ended 30 June 2016: £400,000). The expense is included within other gains and losses on the Condensed Consolidated Statement of Comprehensive Income. The impairment arose as the forecast future cash flows from the partnership are estimated to accumulate slower than originally anticipated and as a result it is not expected that the Group will realise a return on its investment in the joint venture in the foreseeable future.

15. Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise investments in equity share capital of publicly listed companies and Open Ended Investment Companies (OEICs). The market value of the investments at 31 December 2016 was £1,109,000 (at 31 December 2015: £5,000; at 30 June 2016: £1,000,000). These investments are classified as level 1 within the fair value hierarchy, as the inputs used to determine the fair value are quoted prices for the shares in active markets at the measurement date.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

16. Deferred consideration

Deferred consideration, which is also included within provisions in current liabilities (note 17) to the extent that it is due to be paid within one year of the reporting date, relates to the directors' best estimate of amounts payable in the future in respect of a subsidiary undertaking that was acquired by the Group. Deferred consideration is measured at its fair value based on discounted expected future cash flows. The movements in the total deferred consideration balance during the year were as follows:

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
At beginning of the period	6,931	13,826	13,826
Finance cost of deferred consideration	159	292	577
Fair value adjustments	(1,318)	-	(3,571)
Payments made during the period	(1,580)	(1,772)	(3,901)
At end of period	4,192	12,346	6,931
Analysed as:			
Amounts falling due within one year	1,724	4,456	1,641
Amounts falling due after more than one year	2,468	7,890	5,290
At end of period	4,192	12,346	6,931

Payments totalling £1,580,000 were made during the period (six months ended 31 December 2015: £1,772,000; year ended 30 June 2016: £3,901,000). The payments during the period as well as the outstanding liability at 31 December 2016 relate entirely to amounts owed to the vendors of Levitas.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

17. Provisions

	Client compensation £'000	Deferred consideration £'000	FSCS levy £'000	Total £'000
At 1 July 2015	701	4,384	389	5,474
Charge to the Statement of Comprehensive Income	50	-	-	50
Finance cost of deferred consideration	-	292	-	292
Transfer from non-current liabilities	-	1,552	-	1,552
Utilised during the period	(98)	(1,772)	(389)	(2,259)
At 31 December 2015	653	4,456	-	5,109
Charge to the Statement of Comprehensive Income	76	-	475	551
Finance cost of deferred consideration	-	(213)	-	(213)
Fair value adjustments	-	(228)	-	(228)
Transfer from non-current liabilities	-	(245)	-	(245)
Utilised during the period	(56)	(2,129)	(5)	(2,190)
At 30 June 2016	673	1,641	470	2,784
Charge to the Statement of Comprehensive Income	398	-	-	398
Finance cost of deferred consideration	-	159	-	159
Transfer from non-current liabilities	-	1,504	-	1,504
Utilised during the period	(106)	(1,580)	(470)	(2,156)
At 31 December 2016	965	1,724	-	2,689

a) Client compensation

Client compensation provisions relate to the potential liability arising from client complaints against the Group. Complaints are assessed on a case by case basis and provisions for compensation are made where judged necessary.

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

17. Provisions *continued*

b) Deferred consideration

Deferred consideration has been included within provisions as a current liability to the extent that it is due for payment within one year of the reporting date. Details of the total deferred consideration payable are provided in note 16.

c) FSCS levy

At 31 December 2016 provisions include an amount of £nil (at 31 December 2015: £nil; at 30 June 2016: £470,000) in respect of expected levies by the Financial Services Compensation Scheme. The expected levy for the 2017/18 scheme year has been announced by the FSCS but does not yet meet the recognition criteria for a provision.

18. Reconciliation of operating profit to net cash inflow from operating activities

	Six months ended 31 Dec 2016 (unaudited) £'000	Six months ended 31 Dec 2015 (unaudited) £'000	Year ended 30 Jun 2016 (audited) £'000
Operating profit	8,292	5,859	16,482
Depreciation of property, plant and equipment	507	549	969
(Gain) / loss on sale of property, plant and equipment	(4)	-	9
Gain on sale of available for sale financial assets	(4)	-	-
Amortisation of intangible assets	1,869	1,361	2,674
Other (gains) / losses	(1,234)	572	(2,857)
Decrease / (increase) in trade and other receivables	865	(464)	(2,706)
(Decrease) / increase in trade and other payables	(3,065)	(2,546)	1,950
(Decrease) / increase in provisions	(178)	(437)	53
Decrease / (increase) in other non-current liabilities	85	(66)	19
Movements in share-based payments reserve	641	375	943
Net cash inflow from operating activities	7,774	5,203	17,536

Notes to the condensed consolidated financial statements

for the six months ended 31 December 2016 | *continued*

19. Related party transactions

At 31 December 2016, none of the Company's directors (at 31 December 2015: none; at 30 June 2016: one) had taken advantage of the season ticket loan facility that is available to all staff. The total amount outstanding at the reporting date was £nil (at 31 December 2015: £nil; at 30 June 2016: £5,000).

20. Share-based payment schemes

Share options granted during the period under the Group's equity settled share-based payment schemes were as follows:

	Exercise price p	Fair value p	Number of options
Company Share Option Plan	1,725	268	28,117
Long Term Incentive Scheme	nil	1,633	67,863

No options were granted in respect of the Company's other equity settled share-based payment schemes during the six months ended 31 December 2016. The charge to the Consolidated Statement of Comprehensive Income for the six months ended 31 December 2016 in respect of all equity-settled share-based payment schemes was £641,000 (six months ended 31 December 2015: £375,000; year ended 30 June 2016: £943,000).

Statement of directors' responsibilities

The directors confirm that these condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, 'Interim Financial Reporting', as adopted by the European Union and that the interim management report includes a fair review of the information required by DTR 4.2.7 and DTR 4.2.8, namely:

- an indication of important events that have occurred during the first six months and their impact on the condensed set of consolidated financial statements, and a description of the principal risks and uncertainties for the remaining six months of the financial year; and
- material related party transactions in the first six months and any material changes in the related party transactions described in the last annual report.

The directors of Brooks Macdonald Group plc are listed on page 31.

By order of the Board of Directors

S J Jackson
Finance Director

14 March 2017

Independent review report to Brooks Macdonald Group plc

Report on the condensed consolidated half yearly financial statements

Our conclusion

We have reviewed Brooks Macdonald Group plc's condensed consolidated half yearly financial statements (the "interim financial statements") in the Half Yearly Financial Report of Brooks Macdonald Group plc for the six month period ended 31 December 2016. Based on our review, nothing has come to our attention that causes us to believe that the interim financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34, 'Interim Financial Reporting', as adopted by the European Union and the AIM Rules for Companies.

What we have reviewed

The interim financial statements comprise:

- the Condensed Consolidated Statement of Financial Position as at 31 December 2016;
- the Condensed Consolidated Statement of Comprehensive Income for the period then ended;
- the Condensed Consolidated Statement of Cash Flows for the period then ended;
- the Condensed Consolidated Statement of Changes in Equity for the period then ended; and
- the explanatory notes to the interim financial statements.

The interim financial statements included in the Half Yearly Financial Report have been prepared in accordance with International Accounting Standard 34, 'Interim Financial Reporting', as adopted by the European Union and the AIM Rules for Companies.

As disclosed in note 2 to the interim financial statements, the financial reporting framework that has been applied in the preparation of the full annual financial statements of the Group is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

Independent review report to Brooks Macdonald Group plc

Responsibilities for the interim financial statements and the review

Our responsibilities and those of the directors

The Half Yearly Financial Report, including the interim financial statements, is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the Half Yearly Financial Report in accordance with the AIM Rules for Companies, which require that the financial information must be presented and prepared in a form consistent with that which will be adopted in the company's annual financial statements.

Our responsibility is to express a conclusion on the interim financial statements in the Half Yearly Financial Report based on our review. This report, including the conclusion, has been prepared for and only for the company for the purpose of complying with the AIM Rules for Companies and for no other purpose. We do not, in giving this conclusion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

What a review of interim financial statements involves

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We have read the other information contained in the Half Yearly Financial Report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the interim financial statements.

PricewaterhouseCoopers LLP

Chartered Accountants

London

14 March 2017

Notes:

- a) The maintenance and integrity of the Brooks Macdonald Group plc website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the interim financial statements since they were initially presented on the website.
- b) Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Directors and advisers

Directors

C J Knight	Chairman
C A J Macdonald	Chief Executive
CR Harris	Senior Independent Director
NI Holmes	
S J Jackson	Group Finance Director
R S Price	Non-executive Director
D Seymour-Williams	Non-executive Director
A W Shepherd	Deputy Chief Executive
R H Spencer	
SP Wombwell	

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Notes

