

Managed Portfolio Service

Change of Investment Strategy

Suitability Responsibility: Professional Adviser



BROOKS MACDONALD

Change of Investment Strategy

Please use this form to instruct Brooks Macdonald Asset Management Limited (**Brooks Macdonald**) to change your Managed Portfolio Service (MPS) Portfolio Investment Strategy. Brooks Macdonald is responsible for creating and managing your MPS portfolio on a discretionary basis based in accordance with your Portfolio Investment Strategy.

Any changes to your Portfolio Investment Strategy must be confirmed by your Professional Adviser. It is important to note that changes will not be made to your Portfolio Investment Strategy by Brooks Macdonald until your Professional Adviser has confirmed that it is suitable for your circumstances.

Where you have multiple accounts with differing investment profiles, a separate Change of Investment Strategy form will be needed for each account.

Please refer to the Client Investing Guide provided to you previously for more information on choosing your Portfolio Investment Strategy.

Please note that we require both you and your Professional Adviser to sign this form.

Investor details

Name:

Account number(s):

Your MPS Portfolio Investment Strategy

Set out below are the different risk profiles and objectives for each of the MPS portfolios that are available. Once you have read through the descriptions, please make your selection in the table on page 5.

MPS Low Risk Portfolio

MPS Low Risk (Defensive Income)

time horizon 3 years+

The primary objective of this portfolio is to produce a higher level of income than the Bank of England base rate over the longer term by investing in a range of relatively defensive diversified UK and international investments.

Equity exposure is likely to range between 0-30% and is likely to be limited to shares in companies paying higher than average dividends.

This portfolio is likely to be suitable for the following type of investor:

- A cautious investor seeking to protect their wealth, through investing in a wide range of asset types, in order to try and maintain the value of their assets when adjusted for inflation or to receive a higher income than cash
- An investor more interested in avoiding losing money than in maximising potential investment returns who is prepared to tolerate small fluctuations in the value of the portfolio in order to achieve greater investment returns than a bank or building society deposit

Your MPS Portfolio Investment Strategy (continued)

MPS Low-to-Medium Risk Portfolios

MPS Low-to-Medium Risk (Income)

time horizon 5 years+

The primary objective of this portfolio is to produce a higher level of income than inflation. The portfolio gives limited exposure to capital markets through a diversified range of UK and international investments. Equity exposure is likely to range between 30-55% with limited exposure to international investments.

This portfolio is likely to be suitable for the following type of investor:

- A conservative investor seeking to produce greater income than inflation whilst maintaining capital over a rolling 5-year period
- An investor who is prepared to accept a lower investment return than equity markets over the longer term in exchange for trying to minimise potential losses, but who accepts that the portfolio will be subject to fluctuations in value

MPS Low-to-Medium Risk (Income & Growth)

time horizon 5 years+

The objective of this portfolio is to provide a combination of income and capital growth. The portfolio gives limited exposure to capital markets through a diversified range of UK and international investments and aims to achieve above inflation investment returns over the longer term. Equity exposure is likely to range between 30-55% with limited exposure to international investments.

This portfolio is likely to be suitable for the following type of investor:

- A conservative investor seeking to maintain capital over a rolling 5-year period
- An investor who is prepared to accept a lower investment return than equity markets over the longer term in exchange for trying to minimise potential losses, but who accepts that the portfolio will be subject to fluctuations in value

MPS Low-to-Medium Risk (Passive) (Income & Growth)

time horizon 5 years+

The objective of this portfolio is to provide a combination of income and capital growth. The portfolio gives limited exposure to capital markets through a diversified range of UK and international investments and aims to achieve above inflation investment returns over the longer term. Equity exposure is likely to range between 30-55% with limited exposure to international investments.

A passive investment portfolio mostly owns investments that aim to replicate the investment performance of a particular investment market. Such investments are neither likely to materially underperform nor materially outperform the investment market they aim to track. Investment management fees for passive investments

are likely to be lower because there is less management of underlying assets. The exception is the absolute return sector in which exposure can only be gained efficiently via active funds, in our opinion.

This portfolio is likely to be suitable for the following type of investor:

- A conservative investor seeking to maintain capital over a rolling 5 year period
- An investor who is prepared to accept a lower investment return than equity markets over the longer term in exchange for trying to minimise potential losses, but who accepts that the portfolio will be subject to fluctuations in value

Your MPS Portfolio Investment Strategy (continued)

MPS Medium Risk Portfolios

MPS Medium Risk (Income)

time horizon 5 years+

The primary objective of this portfolio is to produce a higher level of income than the broad UK equity market. The portfolio is designed to produce a regular income with the potential to grow its capital value over the longer term.

The portfolio will primarily seek income-producing investments which may reduce the scope for capital growth. Equity exposure is likely to range between 55-75%.

This portfolio is likely to be suitable for:

- An investor who is comfortable with owning a significant proportion of higher risk investments in order to have the opportunity for a greater investment return from the portfolio
- An investor who is prepared to accept investment losses in order to achieve potentially greater investment returns over the longer term. The value of the portfolio may fluctuate significantly
- An investor who principally seeks a higher level of regular income, and accepts less potential for capital growth

MPS Medium Risk (Income & Growth)

time horizon 5 years+

The primary objective of this portfolio is to generate income and capital growth over the longer term. The portfolio will give significant exposure to a range of UK and international investments. Equity exposure is likely to range between 55-75%.

This portfolio is likely to be suitable for the following type of investor:

- An investor who is comfortable with owning a significant proportion of higher risk investments in order to have the opportunity for a greater investment return from the portfolio
- An investor who is prepared to accept investment losses in order to achieve potentially greater investment returns over the longer term. The value of the portfolio may fluctuate significantly

MPS Medium Risk (Passive) (Income & Growth)

time horizon 5 years+

The primary objective of this portfolio is to generate income and capital growth over the longer term. The portfolio will give significant exposure to a range of UK and international investments. Equity exposure is likely to range between 55-75%.

A passive investment portfolio mostly owns investments that aim to replicate the investment performance of a particular investment market. Such investments are neither likely to materially underperform nor materially outperform the investment market they aim to track. Investment management fees for passive investments are likely to be lower because there is less management of underlying assets. The exception is the absolute return

sector in which exposure can only be gained efficiently via active funds, in our opinion.

This portfolio is likely to be suitable for the following type of investor:

- An investor who is comfortable with owning a significant proportion of higher risk investments in order to have the opportunity for a greater investment return from the portfolio
- An investor who is prepared to accept investment losses in order to achieve potentially greater investment returns over the longer term. The value of the portfolio may fluctuate significantly

Your MPS Portfolio Investment Strategy (continued)

MPS Medium-to-High Risk Portfolios

MPS Medium-to-High Risk (Growth)

time horizon 5 years+

The objective of this portfolio is to generate capital growth primarily from equity markets. The portfolio will be very significantly exposed to UK and international equity investments. Equity exposure is likely to range between 75-95%. The majority of the portfolio will be invested in risky investments offering the potential for large gains or losses.

This portfolio is likely to be suitable for the following type of investor:

- An investor who aims to produce significant long term investment returns and is not concerned if the portfolio sustains regular large fluctuations in value
- An investor who is willing and can afford to sustain significant investment losses over a prolonged period of time

MPS Medium-to-High Risk (Passive) (Growth)

time horizon 5 years+

The objective of this portfolio is to generate capital growth primarily from equity markets. The portfolio will be very significantly exposed to UK and international equity investments. Equity exposure is likely to range between 75-95%. The majority of the portfolio will be invested in risky investments offering the potential for large gains or losses.

A passive investment portfolio mostly owns investments that aim to replicate the investment performance of a particular investment market. Such investments are neither likely to materially underperform nor materially outperform the investment market they aim to track. Investment management fees for passive investments are likely to be lower because there is less management

of underlying assets. The exception is the absolute return sector in which exposure can only be gained efficiently via active funds, in our opinion.

This portfolio is likely to be suitable for the following type of investor:

- An investor who aims to produce significant long term investment returns and is not concerned if the portfolio sustains regular large fluctuations in value
- An investor who is willing and can afford to sustain significant investment losses over a prolonged period of time

MPS High Risk Portfolios

MPS High Risk (Growth)

time horizon 5 years+

The objective of the portfolio is to grow its value, primarily by investing in equity markets. Equity exposure is likely to range between 90-100%. The portfolio is likely to be fully invested at all times in equities that produce capital growth, with particular emphasis on international equities and on investments that borrow money (leverage) in order to achieve a higher potential investment return. Investing in international equities, which exposes the portfolio to currency fluctuations, and investment techniques that involve borrowing money, both substantially increase the risk that the portfolio represents.

This portfolio is likely to be suitable for the following type of investor:


- An investor who aims to maximise long term investment returns and is not concerned if the portfolio sustains substantial fluctuations in value
- An investor who is willing to sustain and can afford substantial investment losses over a prolonged period of time

Your MPS Portfolio Investment Strategy (continued)

The investment strategy for each available MPS Portfolio is set out below. Following a discussion with your Professional Adviser, please select the MPS Portfolio Investment Strategy best suited to your Investment Objectives and Risk Profile. Please tick **one** box to indicate the MPS Portfolio Investment Strategy that you want to invest in. Brooks Macdonald do not offer a service for investors wishing to take no risk. Some combinations of risk and objective are not provided for in these portfolios and therefore cannot be selected.

Please speak to your Professional Adviser if your investment profile is not available for selection.

PLEASE TICK ONE BOX ONLY

| | | Income | Income & Growth | Growth |
|--|-------------------------------|--------|-----------------|--------|
| Less risk  More risk | Low Risk | | - | - |
| | Low-to-Medium Risk | | | - |
| | Low-to-Medium Risk – Passive | - | | - |
| | Medium Risk | | | - |
| | Medium Risk – Passive | - | | - |
| | Medium-to-High Risk | - | - | |
| | Medium-to-High Risk – Passive | - | - | |
| | High Risk | - | - | |

Declarations and authority

It is important that you understand the MPS, and the Terms and Conditions applicable to the MPS.

Therefore, please read these declarations and consents carefully. They are important and if inaccurate may affect Brooks Macdonald's ability to provide the Service requested or any Service at all.

To see the latest versions of our Terms and Conditions and Client Investing Guide, please visit the 'Managed Portfolio Service' page of our website, www.brooksmacdonald.com/am.

I/We acknowledge that:

1. Brooks Macdonald is required to provide the MPS only on and subject to the Terms
2. Brooks Macdonald relies on the information provided in this Change of Investment Strategy form being full and accurate and failure to provide full and accurate information may adversely affect the ability of Brooks Macdonald to perform its Services and may mean that it could cease to provide Services (in whole or part)
3. when Brooks Macdonald is providing the MPS it is not acting as a Tax Adviser, Financial Planner or Pensions Adviser
4. where specific consents in relation to Instructions by Email or Electronic Communication have been given there are risks associated with such means of communication (see section 14.2 of the Terms)

Please can we remind you that the Order Execution Policy was previously provided as part of the Terms and Conditions and, in particular, to the explicit disclosure that orders may, in certain circumstances, not be executed through a regulated market, exchange or multilateral trading facility.

Please check that all required boxes are completed before signing below.

First applicant

Signature: Date:

Full name:

Second applicant

Signature: Date:

Full name:

First joint account applicant

Signature: Date:

Full name:

Second joint account applicant

Signature: Date:

Full name:

Declarations and authority

The Professional Adviser is required, as part of the legal agreement between Brooks Macdonald and the Professional Adviser to confirm the following:

- I have carried out anti-money laundering identification and verification to the standards required by the Money Laundering Regulations 2017
- I have been appointed by the client as their Professional Adviser
- I have carried out an assessment of the Suitability of the MPS for the client in accordance with applicable requirements
- I have discussed the MPS with the client and advised them based on their Portfolio Investment Strategy
- I have full and continuing authority from the client in respect of any Instructions given by me in the context of my agreement with the client

Signature:

Date:

Full name:

Adviser firm name:

FCA reference number:

(TC874.6-R)